# SREENIDHI JAYAKUMAR

End-to-end product development with a focus on User Experience Design, delivering design excellence and business outcomes over 2+ years.

# EXPERIENCE

**ConverSight** (B2B SaaS for Product Analytics)

Product Designer

- Led end-to-end design of 3 AI-first B2B SaaS web apps for data analysts and business leaders, partnering directly with CEO, CTO, PMs, and engineers to deliver enterprise-grade, high-impact user experiences.
- Built **GenAI-powered forecasting tools** by conducting research with **20+ users**, defining personas, curating IA, and rapidly prototyping in **Figma** and **Lovable** reducing delivery cycles and enhancing product-market fit.
- Co-created **product roadmaps** and **PRDs** through strategy workshops and **impact-effort** prioritization, balancing user advocacy with business outcomes to accelerate feature alignment and development.
- Designed and delivered high-fidelity user flows using Figma and Lovable, collaborating with API and engineering teams to ensure accurate data integrations and scalable UI implementations.
- Teamed with customer success and sales to track feature performance, close the feedback loop, and onboard 50+ customers
  contributing to a 120% growth in product-driven revenue.
- Embedded AI tools like **Cursor, GPT, and Replit** into the design process for **lean prototyping**, code-aware UI logic, and iterative design studios cutting time-to-prototype by **60%** and solving complex interaction challenges faster.
- Built and maintained a modular visual design system enforcing WCAG standards, aligning with APIs, and driving UI consistency reducing support tickets by 60% and simplifying engineering handoff.

# 16 Tech Innovation District (Coworking Space Management)

# **Innovation Entrepreneur - Intern**

- Refined **booking workflows** on **Cobot**, decreasing booking time by **30%** and optimizing **task completion rates**.
- Created 20+ innovative layouts on Circle a social media for corporate, enhancing engagement and onboarding 80+ users

#### Revvolution.ai (B2B SaaS for Revenue Operation)

Product Design Strategist

- Led Lean UX-driven activities alongside engineering, QA, and product teams, tackling complex workflow challenges in CRM and revenue operations.
- Built wireframes, rapid prototypes, and mockups for 0–1 SaaS models, validating scalable go-to-market models with 10+ customers and the CEO, contributing to successful \$500,000 seed funding.
- Designed a Scalable Revenue Visualization Dashboard in Figma, streamlining metric tracking, collaborating closely with engineers to improve revenue planning time by 80% and reducing decision-making time by 15% for 400+ business leaders.

#### **EDUCATION**

Master's in Human-Computer Interaction Indiana University Bachelor's in Architecture, Experience Design Anna University

#### **KEY ACHIEVEMENTS**

Speaker at IU Board of Trustee Meeting (View)

- Represented 20,000 IUI students, promoting success strategies, networking, and entrepreneurship as a student.

First Innovation & Entrepreneur Intern from Indiana University (View)

First student selected in a tech & art coworking space, leading innovation in apps that enhance human and corporate connections.

#### SKILLS

Product Design & UX: Interaction Design, UX/UI Design, Wireframing, Rapid Prototyping, Analytical Design, Visual Hierarchy, Color Theory, Motion Principles, Design Systems

**User Research & Evaluation:** Usability Testing, User Needs Evaluation, Competitor Analysis, Heuristic Evaluation **Tools & Platforms:** Figma, Adobe Creative Cloud, Cursor, Lovable, Replit, Bolt, InDesign, Jira, MS Office. HTML, CSS

# AYAKUMAR Atlanta, GA | sreenidhi.des@gmail.com | LinkedIn | Portfolio

05/2024 - Present

Indianapolis, IN

08/2023 - Present Indianapolis, IN 09/2018 - 05/2023 Chennai, India

02/2024 - 05/2024

10/2022 - 10/2023

Chennai, India

Indianapolis, IN